

Robert L. Siems
3683 Clipper Mill Road, Baltimore, MD 21211
(410) 366-3796

EXPERIENCE:

Law Offices of Robert L. Siems, P.A. 8/99 to present

GF Practices, Inc., www.gfpractices.com, Baltimore, Maryland, **President**, 8/99 to present: Founded to manage national extracontractual litigation, major injury litigation and fraudulent claim investigations for the Property & Casualty Industry and Risk Management Industry and to educate the industry on these and related issues

ST. PAUL FIRE AND MARINE INSURANCE COMPANY, Group
Counsel/ National Extracontractual Claims Counsel, Assistant Vice President, 3/98 to 8/99

- Management of all extracontractual litigation against St. Paul nationwide including Commercial Lines, Personal Lines, E&O, Surety, and Property
- Management of major injury litigation against St. Paul and its insureds in the Mid-West
- General Counsel to company's Special Investigation Unit
- Hired, supervised and provided guidance to team of attorneys and claim professionals

USF&G, Group Counsel, Assistant Vice President, 1992 to 1998

- Management of all extracontractual litigation against USF&G nationwide
- Management of all major injury litigation against USF&G and its insureds in the Mid-West
- Claims counsel to Family Business and Insurance Group
- Hired, supervised and provided guidance to team of attorneys and claim professionals

FRANCOMANO, KARPOOK AND SIEMS, Partner, 1991 to 1992

- Managing Litigation Counsel in 7-attorney firm representing businesses in Maryland, and nationally, insurance companies and individual clients.

COHAN AND FRANCOMANO, Partner, 1990

- Managing Litigation Counsel in 11-attorney firm that was predecessor to above firm.

O'DOHERTY, GALLAGHER AND NEAD, Associate/Partner, 1981 to 1990

- Tried over 50 cases to jury verdict for insurance companies and their insureds

VERDERAIME AND DUBOIS, P.A., Associate, 1979 to 1981

EDUCATION:

Executive M.B.A., 2000

LOYOLA COLLEGE, Baltimore, Maryland

Juris Doctor, 1979

UNIVERSITY OF BALTIMORE SCHOOL OF LAW, Baltimore, Maryland

- Outstanding Advocate Award
- Treasurer, Student Bar Association
- Coordinator, Prisoner Information Services (ABA Award)

B.A. in English, 1974

UNIVERSITY OF MIAMI, Coral Gables, Florida

Academic Diploma, 1970

GILMAN SCHOOL, Baltimore, Maryland

CERTIFICATIONS AND DESIGNATIONS

- CPCU, 1997

PROFESSIONAL LICENSES AND ASSOCIATIONS

- Admitted, Maryland State Bar (1979) and United States District Court 1980)
Martindale-Hubbell A rating
- Member, Maryland State Bar Association
- Instructor and Author, Maryland Institute of Continuing Programs for the Education of Lawyers
- Member, Maryland Defense Counsel, Inc., current; President 1989-1990
- Member, Defense Research Institute (DRI)
 - Instructor and Author-1997 Annual DRI Seminar "Law of Mediation: Court Decisions and Legal Issues", Washington D.C.
 - Instructor: Negotiations in Excess and Reinsurance at 1999 DRI Excess and Reinsurance Seminar, New Orleans, LA.
- DRI Outstanding Service Award, 1990
- Marquis Who's Who in American Law
- Appointed Civil Mediator for the Circuit Court for Baltimore City, Baltimore County and Anne Arundel County, 2001- 2003.

COMMUNITY ACTIVITIES

Board of Directors, Cystic Fibrosis Foundation of Maryland

PUBLICATIONS AND PROFESSIONAL INSTRUCTION

- Robert L. Siems, "Discovery and Trial of Bad Faith Actions," Lorman Education Services seminar and written materials on Insurance Bad Faith Claims in Maryland, instructor and author, October 21, 2003.
- Robert L. Siems, "Information Technology and Fraud Prevention," CPCU Cutting Edge Newsletter (April 2003); Volume X No. 1.
- Co-Editor, Cutting Edge, CPCU Society Information Technology Section Quarterly, 9/01 to present.
- "Terrorism Risks Under Commercial Property Coverage; How to Handle a Terrorism Claim, *CPCU Society of Maryland and Mariners of the Bay*, February 19, 2003.
- Robert L. Siems, "A Primer for Counsel: Litigate, Arbitrate, or Mediate the Bad Faith Action," *For the Defense*, July 2002, 41.
- Robert L. Siems and Anthony R. Zelle, "Not Business as Usual: Handling Claims Arising from September 11," *For the Defense*, May 2002, 25.
- "Bad Faith," instructor, *Insurance Law Institute, Maryland Institute for Continuing Professional Education of Lawyers (MICPEL)*: June 2001.
- "Bad Faith," instructor, *Baltimore Claims Persons Association*.
- "Bad Faith," instructor, *Maryland Defense Counsel, Inc.* May 2, 2000
- "Bad Faith," instructor, *USF&G and St. Paul* 1992 – 1999
- "What Insurance Companies are Looking for from Outside Counsel," instructor, *Niles, Barton & Wilmer*: April 27, 2000 and *The Harmonie Group*: May 19, 2000
- Excess Panel Discussion on Negotiation, Excess and Reinsurance Seminar, The Defense Research Institute, Inc., April 1999, New Orleans, La.
- The Law of Mediation, Mediation Seminar, The Defense Research Institute Inc, April 17-18, 1997, ANA Hotel Washington D.C. Automobile Liability
- Maryland Automobile Accident Dcskbook, author of "Rear-End Accidents" Chapters 4, and of "Insurance: PIP, Uninsured Motorists, and Liability Provisions," Chapter 18, Maryland Institute for Continuing Professional Education of lawyers (MICPEL), First and Second Editions.
- "Liability Insurance, Uninsured Motorists, PIP," instructor, MICPEL: 1994 - present.
- "Nine Day Intensive Trial Advocacy Program," member of faculty and instructor on direct examination, *MICPEL*: 2000
- "Insurance Law (6-week program)," member of faculty, *MICPEL*: 1996, 1998 and 2000
- "Rules and Regulations," instructor, *CPCU, Maryland Chapter*, May 20, 1998
- Defense Research Institute liaison for Trial Tactics and Techniques Committee for DRI International Conference (May, 2001)

- Forty Hour Skills Based Workshop in Mediation Training (MICPEL, student, Dec. 2000)
- Completion of MICPEL's Bankruptcy Mediation course (December 2003)

EXTRACONTRACTUAL CASE WORK

- Legal Consultant on bad faith issues: *Employers Reinsurance Corporation v. Pioneer Electronics, Inc. (2000)*
- Expert witness for Defense: *Westchester Fire Insurance Company v. ATC/Vancom, Inc.*
- Expert witness for Defense: *American Manufactures Mutual Insurance Company v. Merastar Insurance Company*
- Expert witness for Defendant/Counter-claimant: *Safeway Insurance Company v. Steven Botma; Patricia Himes v. General Motors Corporation*
- Expert witness for Plaintiff/Insured: *Terry v. Medical Mutual*

REFERENCES

John W. Bell; Johnson & Bell LTD.; Suite 2200, 222 North LaSalle Street;
Chicago, Illinois 60601; (312) 372 – 0770

William V. Johnson; Johnson& Bell LTD.

Robert Kiesler; Kielser & Berman; Suite 1300, 188 W. Randolph Street; Chicago,
Illinois 60601; (312) 332 – 2840